

# PRISTINE PRODUCTS

*"controlling insects, nature's way"*

June 8, 2001

Wallace Tharp, President  
Permaguard Corporation

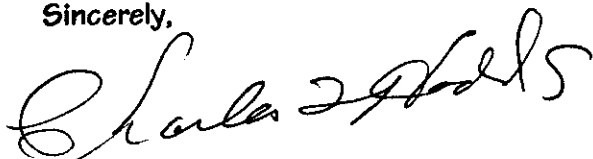
You asked for my experience with Permaguard Products and why I believed in Permaguard. I first learned about Permaguard in 1962 while still on active duty with the U. S. Air Force- that's forty years of watching it perform extremely well and at the same time not, repeat not endangering human and animal life. A few of us persevered and felt the investments in time, money and devotion to a safer way of controlling insects justified our efforts.

I became acquainted with two dairymen who had broad experience using Permaguard. The first was Jim Hussey, who fed it for twenty -five years before retiring. He did it for two reasons-his cows fed the diatomaceous earth consistently averaged between 15 and 20% more butterfat than the ones not using it. As far as flies were concerned it was no contest. The residual diatomaceous earth in the manure destroyed fly larvae in the manure. Survivors were few and far between. Jim fed diatomaceous earth from the early sixties until he retired about ten years ago.

The second example is Frank Zimmerman, who started using diatomaceous earth in his dairy in Kansas in the late 60's and through the 70's until he sold his dairy and moved to Tucson, Arizona where he established the A-Z quarter horse ranch. His record with the horse operation operated in partnership with his wife, Pat, is not only widely respected by his peers, but they respect his judgement. Frank's diatomaceous earth record with dairy cattle parallels Jim Hussey's. His operation record with horses leaves nothing to be desired. Feed costs are down, animal health is up and best of all Frank does not use any conventional wormers. The diatomaceous earth does the job.

We can cite many others cases of diatomaceous earth doing a job. I can tell you one thing- I wouldn't have stuck with these products since you and Merv revived Permaguard in 1986 if it didn't work.

Sincerely,



Charles F. Hadd, Sr.